



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #101425
Entitled**

Laboratory and Toxicology Testing, Screening Services, and Related Solutions

The following advertisement was placed August 26, 2025, in and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter www.nyscr.ny.gov, August 27, 2025, in South Carolina's *The State*, *Deseret News*, *The Salt Lake Tribune*, and Oregon's *Daily Journal of Commerce*, August 26, 2025 and September 2, 2025 in *The Oklahoman*, and August 26, 2025 and September 2, 2025 in the *USA Today*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Laboratory and Toxicology Testing, Screening Services, and Related Solutions to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 14, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

ACCU Reference Medical Lab	MD Spine Solutions
AccuSource, Inc.	Medical Equipment Exchange (MEExch) Inc
AGAT Laboratories	MEDSTAR LABORATORY INC
AHAVA ALLURE LLC	Metropolitan Transportation Network, Incorporated
Alaska Water Laboratories LLC.	Micronostyx
Alberta Drug Testing Ltd.	Midwest Innovation Lab
Applicant Insight	Mintz Global Screening Inc.
ASWAN LABORATORY LLC	Motion and Control Enterprises
Atlantic Personnel & Tenant Screening, Inc.	MSW Enterprise Ltd. Professional Services
Avertest, LLC	Neelyx Labs
Back to Health Chiropractic-Medical Center	Northeast Laboratory Services
Bode Cellmark Forensics, Inc.	NoTraffic U.S. Inc.

Branch Medical LLC	NTL Laboratory
Canadian Occupational Wellness Inc.	Omega Laboratories
Cascade Northwest Services Llc DbA Arcpoint Labs	Pacific Rim Laboratories Inc.
CCCS Toxicology Lab	Peopletrail
Cell Staff, LLC	Phamatech, Inc.
CJ Cooper & Associates	Plexus Global, LLC
Commodore Solutions Workplace Testing Services Inc	Possible Missions Inc.
Core and Main - LP	Premier Biotech, LLC
Crigler Enterprises	Prime Health Solutions, Inc
De Lorenzo L Jackson	Prime Vendor Inc.
DISA Global Solutions, Inc.	PWXPress
Draeger Safety Canada, Ltd.	R J Lee Group
DSI Medical Services, Inc.	RecoveryTrek LLC
Dynacare-Gamma Laboratory Partnership	Redwood Toxicology Laboratory
Eastern Research Group, Inc.	Research Triangle Institute
Engaged Healthcare Solutions	Royal Canadian Mounted Police
Eurofins Environment Testing North Central, LLC	Rubix LS
Evolution Consulting, LLC	SGS North America Inc.
EXPEDIENT DELIVERY LLC	Singer MS, LLC
expedited Logistics LLC	Statcare Urgent & Walk In Medical Care PLLC dba Nao Medical
FEH DESIGN	Stratified, Inc.
Harty Enterprises INC.	SureHire Inc.
In-Common Laboratories	Sylco, LLC
Indelco Plastics Corporation	Tanjo Etcetera Inc
INFINITYOPS	Technical Resource Management LLC
Integrated Management Solutions (TENN), Inc.	TELUS Health
K & N Mobile Lab Services L.L.C.	The DNA LAB
Kaav Inc	TRI Solutions, Inc
Kyna Cassandra del Valle	TRUCKSMART, INC
Lab On Call PLLC	True Medtests LLC
Labcorp Employer Services, Inc.	Verified Credentials
LifeLabs LP	Weber Scientific Inc
MA Technologies	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on October 14, 2025, at 4:30 p.m. Central Time. Proposals were received from the following:

Alberta Drug Testing Ltd.
Atlantic Personnel & Tenant Screening, Inc.

Avertest, LLC
DISA Global Solutions, Inc.
DSI Medical Services, Inc.
expedited Logistics LLC
MD Spine Solutions
Motion and Control Enterprises
NTL Laboratory
Omega Laboratories
Phamatech, Inc.
Premier Biotech, LLC
Prime Health Solutions, Inc
Redwood Toxicology Laboratory
SureHire Inc.
Technical Resource Management LLC
TELUS Health

Proposals were reviewed by the Proposal Evaluation Committee:

Lisa Truax, CPPB, NIGP-CPP, Senior Procurement Analyst
Paul Dotson, MA, Procurement Analyst II
Jonathan Love, MA, Procurement Analyst II
Brittney Cotner, MBA Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

Avertest, LLC was established in 1995 and currently supports more than 2,000 programs nationwide including criminal justice, behavioral health, education, and school-based initiatives. Their solutions deliver evidence-based testing and technology solutions at all levels of government. Avertest sales and service teams are regionally aligned and located in multiple states ensuring entities throughout the U.S. and Canada are adequately served. They are offering not-to-exceed pricing along with volume discounts to the benefit of Sourcewell entities.

Redwood Toxicology Laboratory, a federally certified branch of Abbott Laboratories, provides criminal justice and treatment laboratory services, DOT/employment lab services, specimen collection, TPA support, and rapid diagnostics drug testing across the U.S. and, as able, in Canada. Supported by Abbott's sales and service network, as well as their direct sales and service teams, they offer nationwide coverage and competitive discounts for Sourcewell participants.

Technical Resource Management LLC for more than three decades has been a leader in the delivery of laboratory and toxicology services for legally defensible drug testing solutions tailored to government, criminal justice, and treatment provider agencies nationwide. Their client services team supports more than 1,000 calls per week with 90% of calls answered in under 30 seconds and most issues resolved within 24-48 hours. Their not-to-exceed pricing structure ensures Sourcewell entities are not billed beyond published pricing.

For these reasons, the following awards of Sourcewell **Master Agreement #081225** are recommended:

Avertest, LLC	#101425-AVH
Redwood Toxicology Laboratory	#101425-RTL
Technical Resource Management LLC	#101425-CDT

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Lisa Truax

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Lisa Truax, CPPB, NIGP-CPP, Senior Procurement Analyst

DocuSigned by:

Paul Dotson

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Paul Dotson, MA, Procurement Analyst II

Signed by:

Jonathan Love

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Jonathan Love, MA, Procurement Analyst II

Signed by:

Brittney Cotner

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Brittney Cotner, MBA, Procurement Analyst

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for RFP #101425 Laboratory and Toxicology Testing, Screening Services, and Related Solutions.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **December 16, 2025**.

Signed by:



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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Operating and Procurement Officer